

# SURVIVE THE CURRENT ECONOMIC CRISIS THROUGH IMMEDIATE COST REDUCTION

## About us

Dura Global Sourcing Inc. is a low-cost country sourcing solutions provider. In today's struggling economy, Dura Global Sourcing continues to thrive because our business is built on helping companies save money. We not only help companies streamline their supply chain but through our international purchasing office in located in Shanghai, we are able to offer product cost savings that will reduce your bottom line.

Those who have worked with us know that we're the China experts you can trust. By leveraging our experienced China team of sourcing, QC, and logistic specialists your company will reap savings while minimizing the inherent risks associated with low-cost country sourcing.

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**DURA  
GLOBAL  
SOURCING**

[www.duraglobal.com](http://www.duraglobal.com)

## FAQ

### Can I afford a "middle-man" like Dura?

The question is really how can you not? We typically save clients more than 40% off of production prices in the U.S. And, because of our relationships with factories, we can often beat the prices our clients find themselves in Asia! Dura makes money by saving you money; it's in our best interest to save you as much as possible.

### I can find and talk with factories in Asia myself, why do I need Dura?

Sure you can do it yourself! Go ahead! Some of our best clients once tried that too. In the end, they brought us half-baked samples, outrageous prices, or production that didn't match the samples. Here are three reasons why working with Dura is better.

**1) Price.** We have sourced hundreds of different projects and are manufacturing and reordering products with factories everyday. Translation: we can get better pricing than you can! Our long-term relationships and production quantities, which are larger than your individual project, means better pricing for you.

**2) Time.** You have a full-time job already. You don't have time to add another one! We have a full-time job too-sourcing and managing production in China. Just like you, we specialize in what we do best. You get positive ROI by doing your job, not ours. Because of our years of experience in Asia, we understand the needs of factories, their limitations and capabilities. Let us work for you so you can focus on what you do best!

**3) Problem.** Don't kid yourself, there will be problems. Whether you manufacture in the U.S., Asia, or Timbuktu, there will be challenges. And trying to solve problems over the internet with Asia is not only strenuous for you, but highly unsuccessful. We live here in China. We speak the languages. We have working professional relationships with the factories and understand the work culture in Asia. We are on the ground and in the trenches. We can solve your problems now, in real time. No more 2am phone calls or costly rescue missions to China. The ability to solve one design problem before a sample is made or production is started can save weeks and thousands of dollars. This is what Dura can do for you!

# Dura 360° Total Sourcing Solution

## What you get:

- Dedicated China sourcing team who source your products throughout China
- Full QC process controls and in-factory QC presence to oversee production
- QC inspections for every shipment
- Door-to-door logistics
- US based customer service

## How you benefit:

- Very low risk China sourcing solution
- Extremely competitive pricing to help your bottom line
- Cut your US-based sourcing operation costs as we become your China sourcing department
- More time and money for you to spend on building your business and driving sales

## Is this right for you?

Dura's 360° Total Sourcing Solution is right for companies who want to free themselves from the hours of work and headaches associated with having to try and manage a China sourcing program from outside of China.

We're on the ground and in the trenches. Our China office is staffed with Western management and backed by a team of Chinese locals who know how China works and how to get things done.

If your company doesn't speak the language, frustrated by the intricacies and red tape associated with business in China, and aren't quite masters of Chinese business culture and practices then the Dura's 360 Total Sourcing Solution is right for you!

Reduce your risk and exposure while benefiting from China prices by allowing us to do what we do best – source from China.

## Cost:

Delivered cost of goods

### A Few Examples of Past Projects Include:

*Shower enclosures  
Acrylic shower bases  
Glass tables/shelving  
Custom aluminum extrusions*

*Faucets  
Vitreous china  
Toilet seats  
Valves  
Water connectors  
Gas connectors*

*Vehicular/Marine lighting  
Decorative lighting  
Wire harnesses  
Custom plastic parts*

*Kitchen cabinets  
Stainless steel sinks  
Wood furniture  
Interior passage doors  
Recliners  
Mattresses*

*Trailer parts  
Automotive jacks  
Custom metal parts  
(stamping, forging, casting)*